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New Hampshire Department of  
**BUSINESS AND  
ECONOMIC AFFAIRS**



November 1, 2022

His Excellency, Governor Christopher T. Sununu  
and the Honorable Council  
State House  
Concord, New Hampshire 03301

**REQUESTED ACTION**

Pursuant to RSA 94:3, the Department of Business and Economic Affairs, Office of the Commissioner, requests retroactive approval for a salary increases for Alexander J. Fries, Director of Intergovernmental Affairs, Position #9U696, in the amount of \$4,238 from a current salary of \$65,000 to a new annual salary of \$69,238, effective December 3, 2022 upon Governor and Council approval. **100% General Funds.**

**EXPLANATION**

RSA 94:3, "Yearly Service Increases" states, in part, that "upon recommendation of the appointing authority, the holder of any position mentioned in RSA 94:1-a shall be entitled to an annual increase in salary amounting to 1/6 of the difference between the minimum and maximum salary for said position but in no case shall the total salary exceed the maximum as herein established".

Mr. Fries was appointed to his position on December 3, 2021 and is eligible to advance to the next step on the salary scale on December 3, 2022. He is currently being paid at Labor Grade DD, Step 1. As the Director of Intergovernmental Affairs, he coordinates business and economic advancement with other state and local government partners and manages ongoing implementation of BEA policy objectives, strategies, and operating plans in coordination with leadership staff.

Respectfully submitted,

Taylor Caswell  
Commissioner